



# FINANCIAL MODELLING AND VALUATION

12 - 13 AUGUST 2024



**DEADLINE TO REGISTER**

20 July 2024

# OVERVIEW

This program is crafted for individuals with the goal of revitalizing struggling companies through the refinement of their financial planning and evaluation skills. Employing a hands-on approach that integrates case studies and Excel spreadsheets, participants will acquire a comprehensive understanding of how financial modeling techniques can adeptly analyse and address intricate challenges. The practical knowledge gained will offer invaluable insights for making effective decisions in the domain of corporate turnaround.

# OBJECTIVES

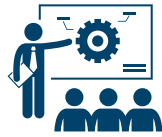
- Build a dynamic 3 Statement Financial Model.
- Business application of Sensitivity & Scenario Analysis.
- Perform business forecasting & What-If analysis.
- To use Artificial Intelligence (AI) tool to effective reporting.
- Understand the rationale for acquisitions and disposals.
- Understand deal structuring via debts, shares and mixture of debts and shares.
- Understand different business valuation methods.

# WHO IS THIS PROGRAMME FOR?

This programme is suitable for Entrepreneurs, Bankers, Accountants, Finance managers, CFO, Business Managers & Marketing Managers. All who are involved in buying or selling public or private companies, whether as principals or as advisers.

## METHODOLOGY

- Face-to-face.
- Lecture & skill practices.



## PRE-REQUISITE

- Participants are required to bring their own laptop.

# PROGRAMME DETAILS

| DATE                | TIME                                    |
|---------------------|---|
| 12 - 13 August 2024 | 8:30 am - 12:00 pm<br>1:30 pm - 5:00 pm |

\*\*\*Subject to change

Please refer to [www.bilif.com.bn](http://www.bilif.com.bn) for the latest updates\*\*\*



# PROGRAMME OUTLINE

| MODULES   | DETAILS  |
|---|--|
| <b>Module 1:<br/>Build a Dynamic 3<br/>Statement Financial<br/>Model</b>                                    | <ul style="list-style-type: none"><li>• Income Statement.</li><li>• Balance Sheet.</li><li>• Cash Flow.</li><li>• Fixed Assets.</li></ul>  |
| <b>Module 2:<br/>Sensitivity &amp; Scenario<br/>Analysis</b>  | <ul style="list-style-type: none"><li>• Sensitivity Analysis.</li><li>• Scenario Analysis &amp; Planning.</li><li>• Gantt Chart (Project scheduling).</li></ul>  |
| <b>Module 3:<br/>Financial Modelling:<br/>Break Even Point (BEP)<br/>&amp; Margin of Safety<br/>Formula</b> | <ul style="list-style-type: none"><li>• Determine the breakeven sales.</li><li>• Scenario Planning Cash flow.</li><li>• You will learn why you fund increase or decrease.</li><li>• Using goal seek will improve your cash flow position.</li></ul>  |
| <b>Module 4:<br/>How to use Artificial<br/>Intelligence (AI) tool<br/>in Excel.</b>                         | <ul style="list-style-type: none"><li>• Ask any question about your data.</li><li>• How many units sold per day as a line chart.</li><li>• Double click the chart.</li><li>• How many units sold per MTh as a line chart.</li><li>• How many units sold per MTh as a column chart.</li><li>• How many units sold per MTh as a Table.</li><li>• Are there any dates trends?</li><li>• Are there any product insights?</li><li>• Revenue by customers.</li><li>• Average revenue by Customer ID.</li></ul> |

# PROGRAMME OUTLINE

| MODULES   | DETAILS   |
|---|---|
| <b>Module 5:<br/>Business Valuation<br/>Terminology &amp; Metrics</b> | <ul style="list-style-type: none"><li>• Definition.</li><li>• Valuation Metrics.</li></ul>  |
| <b>Module 6:<br/>Main Valuation<br/>Methods</b>                       | <ul style="list-style-type: none"><li>• Cost based.</li><li>• Market based.</li><li>• Comparable Company Analysis.</li><li>• Enterprise Value to Revenue Multiple.</li><li>• DCF Valuation.</li></ul>   |
| <b>Module 7: Overview of<br/>Merger &amp; Acquisitions</b>            | <ul style="list-style-type: none"><li>• Meaning and categories of M&amp;A.</li><li>• Differences Between M&amp;A.</li><li>• Methods of payment.</li></ul>   |
| <b>Module 8: Mergers &amp;<br/>Acquisitions Analysis</b>              | <ul style="list-style-type: none"><li>• Merger Analysis-Steps.</li><li>• Financing the Deal<ul style="list-style-type: none"><li>◦ Using the Acquirer's Existing Cash.</li><li>◦ Issuing Debt.</li><li>◦ Issuing Shares.</li></ul></li><li>• Deal Assumptions.</li><li>• Contribution Analysis.</li></ul> |

# PROGRAMME LEADER

## DR STEVEN LIEW

Dr. Steven Liew is a fellow member of the Chartered Institute of Management Accountants, UK and is a Chartered Accountant by profession. He has an Asia Pacific Executive MBA (for senior executives) from the National University of Singapore and a PhD in international finance with Rushmore University of USA.

Dr. Liew had worked in private sector companies, ranging from family-run businesses to professionally manage multi-national corporations in South Asia and the ASEAN region. He has accumulated more than 30 years working experience in senior financial & operational management positions spearheading the profitability and growth of companies. He has worked for the MBF Finance & its related group of companies over the 10 years period

He is a registered Trainer with the Government Human Resources Development Berhad (Pembangunan Sumber Manusia Berhad) and a GST Tax Consultant who had successfully completed the Custom examination.

Dr. Steven Liew had conducted various seminars for corporate clientele including Association of Credit Management Malaysia, Chartered Institute of Management Accountants, Malaysia Institute of Management, Malaysia Institute of Accountants, Institute of Bank Malaysia, Nestle, IQPC Worldwide Pte Ltd , Singapore, Lexis Nexis, Proton Edar Malaysia , Brunei Investment Agency, Small Medium Industries Development Corporation , Ministry of Development, Brunei , BICPA Asean Management, Brunei, Risda Group Of Companies, Sales & Marketing Training Forum, Sri Lanka, Giant Retail Sdn Bhd, Telekom Brunei & Ministry of Foreign Affairs, Malaysia, Sabah Electricity Sdn Bhd, Bank Islam Brunei Darussalam. Continental Tyres, Sime Darby Bhd, Sony Malaysia Sdn Bhd, Perodua Sdn Bhd & Credit Guarantee Corporation (M) Bhd. Fujixerox, UDA Holdings, SPNB, Diners Club, Elk Desa Capital Bhd, Antah Schindler, UCSI & Ministry of Finance. Seccom Sdn Bhd. Bridgestone Chemical Products (M) Sdn Bhd. Dialog Group Bhd. SEDCO, KK. Hosiden Electronics (M) Sdn Bhd. STO Maldives. Indah Water Consortium Sdn Bhd and CPA Australia (M) Sdn Bhd.

He is currently providing management consultancy and training specialising in GST, Forecasting, Fast closing monthly, leadership, Strategic Planning, budgeting, accounting, finance, Cost reduction, credit management & loan recovery.

# FINANCIAL MODELLING AND VALUATION

■ 12 - 13 August 2024



To apply for the programme, please email your completed form to askSEED@bilif.com.bn by 20 July 2024.

| CATEGORIES | STAKEHOLDERS                         | NON-STAKEHOLDERS                     |
|------------|--------------------------------------|--------------------------------------|
| FEE        | <input type="checkbox"/> \$ 2,800.00 | <input type="checkbox"/> \$ 2,800.00 |

By completing and signing this form, you hereby agree to the terms and conditions below:

Full Name:  IC Number:   
Position:  Department:   
E-mail:  Phone:

Full Name:  IC Number:   
Position:  Department:   
E-mail:  Phone:

Full Name:  IC Number:   
Position:  Department:   
E-mail:  Phone:

#### APPROVING OFFICER

Name:  Email:   
Position:  Department:

Please email the invoice to:

\_\_\_\_\_  
Signature and Company's Stamp

#### Terms and conditions:

##### Cancellation Policy:

- All cancellation must be submitted to BILIF in writing either by letter or email.
- Any cancellation received 30 days or more prior to the training date will incur a cancellation fee of 10% of the programme fee.
- Cancellation received 8 - 14 days to the training date will incur a cancellation fee of 50% of the programme fee.
- Cancellation of registrations received 7 days or less from the date of training or if the delegate fails to attend the training, he/she will be considered as 'no show' and is subjected to 100% of the programme fee.
- BILIF welcomes and accepts replacement of participants up until a day before the training commences.

##### Other terms:

- Participants must complete all scheduled sessions and activities for them to receive the certificate of attendance/ completion.
- Payment must be made upon receipt of invoice issued by BILIF.
- BILIF reserves the right to amend, change or cancel the programme at any given time. We will immediately notify participants and organisations if any such changes are to be made.

# ABOUT BRUNEI INSTITUTE OF LEADERSHIP AND ISLAMIC FINANCE

Brunei Institute of Leadership & Islamic Finance (BILIF) was established in 2010 as the Centre of Excellence for the finance industry in Brunei Darussalam, providing high-quality learning solutions, including signature and collaborative events for human capacity development in the areas of Islamic finance and leadership.

Under the purview of Brunei Darussalam Central Bank (BDCB), BILIF plays a fundamental role in Pillar 5 of Brunei Darussalam Financial Sector Blueprint 2016-2025 in raising financial industry standards, especially in the areas of Islamic finance.

All of our programmes are accredited by Brunei Darussalam National Accreditation Council as Value Added Qualifications. Since its inception, BILIF has conducted 809 programmes and 83 events for more than 16,900 participants, including a suite of Virtual Instructor-Led Training (VILT) programmes and online events (as of December 2023).

BILIF has forged strategic partnerships with local and international organisations over the past 10 years which have allowed us to bring professional programmes, expertise and opportunities to shape future leaders, experts and innovators, particularly in the areas of Islamic finance and leadership. Amongst these strategic partners include The London Institute of Banking & Finance (LIBF), United Kingdom; the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) and Bahrain Institute of Banking and Finance (BIBF), Bahrain; Islamic Development Bank Institute (IsDBI), Kingdom of Saudi Arabia, Singapore

Management University (SMU), Singapore and INCEIF University, Malaysia. Locally, BILIF has also partnered with two of the top higher education institutions in Brunei Darussalam; Universiti Brunei Darussalam (UBD) and Universiti Sultan Sharif Ali (UNISSA) in our joint efforts to impart invaluable knowledge and skills for students and professionals in not only finance but also other private and government sectors.

Appointed by BDCB, BILIF is the official licensing examination centre for Financial Planning Practitioners' Programme (FPPP) and the Qualifying Examination for Insurance/Takaful Agents (QEFITA). BILIF is also the official examination centre for all examinations under Chartered Institute for Securities & Investment (CISI), UK; Chartered Bankers Institute (CBI), UK; International Compliance Association (ICA) and AAOIFI. BILIF has also recently been accepted as a Pearson Vue Authorised Test Centre which can house more than hundreds of examinations such as Certificate in Climate Risk, Certified Internal Auditor® (CIA®) and Certified Associate in Project Management (CAPM), amongst others.

BILIF has received multiple accolades including the "Best Emerging Islamic Finance Training Institution – Brunei 2021" from the International Finance Awards 2022; "Best Islamic Finance Education & Training Brunei 2021" from the Global Banking & Finance Awards® and "Global Good Governance (3G) Human Resource Development Award 2022" received at the 7th Annual 3G Awards Ceremony. BILIF was also awarded its third "GIFA Excellence Award (Islamic Finance Training & Education) 2022, which has been previously received in 2019 and 2021.

**83**

Events

**809**

Programmes  
and Examinations

**16,900+**

Participants



# INTERNATIONAL AWARD WINNING INSTITUTE





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for any enquiries

[askSEED@bilif.com.bn](mailto:askSEED@bilif.com.bn)

*Alternatively, you can also WhatsApp us at  
+673 8271140 to learn more about our offerings*